

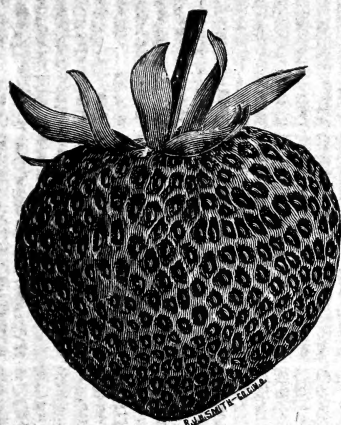
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index
1897==Spring==1897.

Flansburgh's Catalogue

and Price List of



Fresh Dug, and
Guaranteed to
all parts of
United States
and Canada.

High=Grade

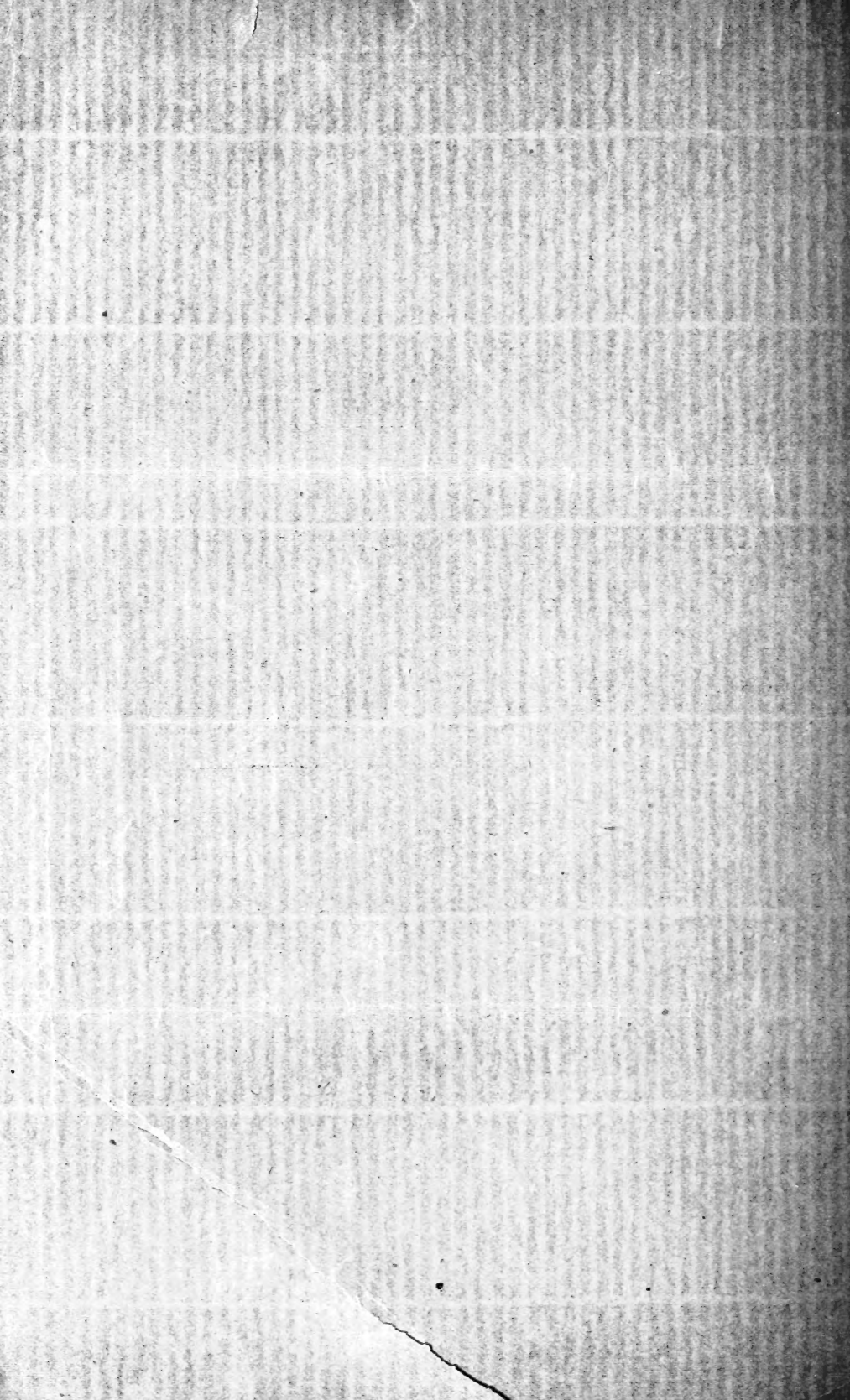
Strawberry=Plants

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Grown and For Sale by

**C. N. Flansburgh,**

Leslie, Mich.



## To My Customers:

It is said that, when both parties to a contract have had full value received, and are satisfied, that there is no further obligation, which is true so far as record entries are concerned; but in looking over these records and correspondence I estimate that three-fourths of the new customers are secured each season mainly through the kindly

recommendations and advices of former patrons, and it is mine to acknowledge gratitude for this substantial evidence of good will; and, while thanking you all for past favors, assure you that in those of the future this confidence will be found to be not misplaced. Yours very truly,

C. N. FLANSBURGH.

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## Conditions, Terms, Responsibility, etc.

All plants are dug as wanted, nicely trimmed by hand, tied in bunches of 25, roots washed, and packed with finest moss in new handle baskets lined with oiled paper; guaranteed true to name, and to reach their destination in good condition. Very large orders by freight are sometimes packed in light ventilated crates, and sent at owner's risk, unless wanted early in the season, while the weather is cool, or by special agreement. Plants free by mail at prices quoted, and are not assorted light weight to reduce charges. "Plants with large crowns and abundant roots are better able to withstand a drouth such as we had a year ago last spring, and which plainly demonstrated the value of good plants."

Order early, while stock is complete. If ordered late in the season, it is always best, if possible, to name a second or third choice, in case a variety wanted should be sold out; or leave it with me, stating soil, conditions, and other particulars. I never substitute without permission. Shipping season begins as soon as frost is out of the ground, and is sometimes extended into June; but I do not warrant plants after May 20. Terms, *cash with order*, unless from parties whom I have found absolutely responsible; but orders will be booked if one-fourth value is inclosed; the remainder to be sent before shipment. C. O. D. orders require one-fourth value with order. Send money at my risk by postoffice order, express money order, registered letter, or draft on New York.

Stamps taken for parts of a dollar. Claims, if any, must be made upon receipt of goods, so that mistakes, should any have occurred, may be promptly corrected. Please be particular to give a plain and full address, and all necessary instructions, and I will do my best to please you.

I have special reduced express rates for my customers, unlimited quantities of the finest moss, which costs me nothing but the gathering, and am fully prepared to fill all orders, from the largest to the smallest, in the best possible manner. All orders promptly acknowledged, and notice sent before plants are expected to arrive. I am always willing, and cheerfully furnish any information desired by my customers, when possible, or answer any questions in regard to my business. For my responsibility, address, with stamp, *The Peoples Bank, Leslie, Mich.*, or any official, professional, or business man of the same place.

### A Big Stock.

Last spring, in selecting stock plants for setting we planned to provide against another possible severe drouth and for a growing trade by a largely increased acreage. There was certainly no drouth in this section, and it seems now that there can be no lack of good strong well-rooted plants for all who apply, if not a large surplus of many varieties; and those who are looking for bargains in high-grade stock in *large quantities* will do well to send for estimate.

**Number of Plants Required to Set One Acre.****STRAWBERRIES.**

|               |        |
|---------------|--------|
| 12x36 inches— | 14,520 |
| 12x48 " —     | 10,890 |
| 15x48 " —     | 8,712  |
| 20x36 " —     | 8,712  |
| 18x36 " —     | 9,680  |
| 18x42 " —     | 8,297  |
| 18x48 " —     | 7,260  |
| 18x54 " —     | 6,453  |
| 18x60 " —     | 5,808  |

**GRAPES.**

|           |     |
|-----------|-----|
| 7x7 feet— | 888 |
| 7x8 " —   | 777 |
| 7x9 " —   | 691 |
| 7x10 " —  | 662 |
| 8x8 " —   | 680 |
| 8x9 " —   | 605 |
| 8x10 " —  | 544 |
| 8x11 " —  | 495 |
| 8x12 " —  | 453 |

**RASPBERRIES, BLACKBERRIES, ETC.**

|           |       |           |       |
|-----------|-------|-----------|-------|
| 3x5 feet— | 2,904 | 3x7 feet— | 2,074 |
| 3x6 " —   | 2,420 | 3x8 " —   | 1,815 |

Plant the strawberry in the spring, while the soil is moist and cool, when there is less evaporation and more favorable weather generally, and when the plant is fully grown, matured, and dormant.

A soil might possibly be too rich. Intensive culture may possibly be carried to excess; but there is little danger of it. Good soil, good plants, and good culture are necessary for *best* results.

Choice varieties are the most profitable, counting the cost, the rental value of the land, growing, picking, marketing, the cost of crates and boxes, which is no more with choice fruit that commands an extra price than for common sorts that sell close to cost of production. Our markets are demanding more and more, berries of large size and attractive appearance. Don't loose your grip. We now have many varieties of this class that have proved productive and reliable.

It is of the utmost importance in packing and selling the product, that each crate shall be exactly as represented throughout, and it is a good plan to assort and grade all fruit as it comes from the pickers, and take no risk, especially with new hands, in the height of harvest. Whatever a man's reputation in the market, it is usually at a discount or a premium, and never fails of rating at its true value.

**Varieties.**

It is my business to secure and test the most promising new varieties, and I have in limited supply many sorts not listed; and should a customer desire any variety (for testing) offered to the trade, although not here catalogued, I will undertake to supply it, either from my own grounds or from the introducer, at lowest rates. I do not, however, buy plants for re shipment.

Varieties marked (P) are pistillate, or with imperfect blossom, and require that every

third or fourth row at most shall be a staminate, marked (S), or with perfect blossom, in order to fertilize properly.

**The Fountain (S).**—This is still one of the best all-round good berries on my grounds. The fruit is large and handsome, of a deep bright-red color; flesh red and solid to the center; heart-shaped, good quality, firm, and very productive, while the plant is all that can be desired. I strongly recommend this variety in my last season's catalogue, and followed my own advices by setting it largely for fruit, and I hear of it as being planted almost exclusively in other parts. There are not many varieties that I feel able to recommend with such thorough confidence for general planting in large or small quantities as the Fountain. Mid-season.

**Clyde (S).**—Plants received in the spring of 1894 from Dr. J. Stayman of Leavenworth, Kansas, and received the same treatment as all other varieties. The — plants were set in a naturally strong soil, nearly new, and made an abundant and healthy growth without manure or fertilizer of any sort. The fruit is of good size, and form roundish, heart-shaped, rather light-colored, but smooth, glossy, and attractive; of good quality, and seemingly firm. The fruit-stalks were short and stout, and heavily loaded. It has a large plant, and is altogether very promising. Medium early.

**Michigan (S).**—I received a few plants of this, early in the fall of 1895, from J. T. Lovett, the introducer of the Gandy, who states that it is more productive, of higher quality, and from ten days to two weeks later than that variety. As the Gandy is justly famous for its selling qualities, and held in such high regard for profit, I was anxious to see the fruit of Michigan before listing it. The plants were received in good condition, but the weather and season were so unfavorable that I finally lost them. I purchased a larger quantity the following spring, which have made a good healthy growth.

**Wm. Belt (S).**—Introduced in the spring of 1895, by M. Crawford, of Cuyahoga Falls, O., at \$10.00 per dozen, and of whom I received my plants, which made a good growth, but were dug so close for plants the following spring that I am unable to report its fruiting qualities as yet on my grounds. The plant is large and vigorous, and showed some rust late in the season.

**Glen Mary (S).**—Imperfect, bi-sexual.



Introduced last spring by W. F. Allen, of Salisbury, Md., who says it is larger than Sharpless, more productive than Crescent, exceedingly attractive, and of good quality. The plants are large and fine, and I anticipate they will produce big berries.

✓ **Sunnyside** (P).—Fruited with me last season for the first. The fruit is good size, and of attractive appearance; medium late, and abundantly productive. The plant is of medium size, very vigorous, healthy and hardy, very promising.

✓ **Anna Kennedy** (P).—Plants received from J. T. Lovett, who says it is the most beautiful strawberry ever produced; medium to large in size; rich, sweet, sprightly, and firm; a cross between Jersey Queen and an unnamed seedling. Mid-season. I have not fruited it.

✓ **Eleanor** (S).—Introduced by J. T. Lovett as the largest early berry and the earliest early berry. My plants were received from the introducer, and fruited with me last season; but so far it is nothing extraordinary. I am giving it further trial.

✓ **Brunette** (S).—Fruit large, nearly round, dark crimson color, and firm; plant large and healthy; moderately productive. Mid-season.

✓ **Roser** (S).—Medium-sized, bright-red fruit; round and firm; good quality, productive; plant vigorous and healthy.

✓ **Kansas Prolific** (S).—Plant very vigorous, immensely productive, and early; fruit of medium size; round, good quality, and firm; medium early.

✓ **Annie Laurie** (S).—Low-growing, stocky, healthy plant; fruit dark glossy red, large and showy; excellent quality; moderately productive. Mid-season.

✓ **Weston** (P).—Fruit large, bright-red, firm, and of good quality; productive; plant healthy and hardy; desirable.

✓ **Marshall** (S).—Large and handsome; good quality; a satisfactory cropper; fairly firm, good plant; medium early.

✓ **Mary** (P).—While lacking in quality this is of the largest size, firm and productive; plant large and healthy; medium to late.

✓ **Bubach No. 5** (P).—Well known, and appreciated for a near market; medium early.

✓ **Gandy** (S).—Large, late, handsome; popular and profitable. As a commercial grower, no other variety has paid me such large profits in the past as this, and it is

still a prime favorite. The plant is all that can be desired.

✓ **Parker Earle** (S).—Immensely productive when properly grown; fruit large, of good color and quality, fairly firm. *One of the best for hill culture*; season medium to late.

✓ **Beder Wood** (S).—Most productive early variety among the standards; fruit medium to large; nearly round, of good color and attractive.

✓ **Michel's Early** (S).—About one day earlier than Beder Wood; fruit of medium size, good color and quality; earliest of all, strongly staminate; only moderately productive at the North.

✓ **Greenville** (P).—Reliable market; a good cropper; fruit of medium to large size; attractive, and of good quality; plant healthy and vigorous. Mid-season.

✓ **Brandywine** (S).—Since we have had the Gandy, no other late berry has proved more worthy and generally desirable than this. The fruit is of good size, color, and quality; plant healthy, vigorous, and hardy; medium to late.

✓ **Warfield** (P).—Well-known market variety, largely planted by commercial growers for main crop; plant of medium size, very vigorous and hardy.

✓ **Woolverton** (S).—Fruit large, highly colored, good quality, and productive; plant vigorous and healthy; season, medium late; a good variety.

✓ **Muskingum** (S).—Productive of good-sized, bright-colored, attractive fruit; plant large and vigorous, reliable; medium late.

✓ **Bisel** (P).—Fruit of good size, color, and quality; firm; a good shipping berry; plant vigorous and healthy; productive. Mid-season.

✓ **Epping** (P).—Fruit large; resembles Eureka, but firmer and finer in every way; productive; plant large and perfectly healthy.

✓ **Splendid** (S).—Fruit large, nearly round; of bright-red color and fine appearance; productive and reliable as possible in the driest seasons; vigorous, healthy plant. Mid-season.

✓ **Meek's Early** (S).—Extra early and fine. This and Van Deman are much alike, except that, while the Meek's will make a fair crop, the Van Deman has proved utterly unproductive here.

✓ **Lovett** (S).—Reliable market variety; fruit of good size, bright red, and fair quality;

productive; plant tough, vigorous, and healthy.

**Haverland (P).**—A good variety for a near market; fruit large, light-colored, fair quality, very productive; season, early to late.

**Barton (P).**—Fruit medium to large; good color and quality, but soft in a wet season; productive; plant vigorous and healthy. Mid-season.

✓ **Enhance (S).**—Productive and reliable; fruit of good size and color, somewhat irregular in shape; firm. Mid-season.

### Price List.

|                     | Postp'd<br>per 12. | Postp'd<br>per 100. | Exp. 100<br>unpaid. | Exp. 1000<br>unpaid. |
|---------------------|--------------------|---------------------|---------------------|----------------------|
| Arrow (P)           | .20                | .65                 | .40                 |                      |
| Anna Kennedy (P)    | .50                | 2.25                | 2.00                |                      |
| Annie Laurie (S)    | .20                | .75                 | .50                 |                      |
| Brunette (S)        | .25                | 1.00                | .75                 |                      |
| Bubach (P)          | .20                | .60                 | .35                 | 2.50                 |
| Brandywine (S)      | .20                | .65                 | .40                 | 3.00                 |
| Bisel (P)           | .20                | .65                 | .40                 | 3.00                 |
| Beder Wood (S)      | .20                | .60                 | .35                 | 2.50                 |
| Barton (P)          | .20                | .65                 | .40                 | 3.00                 |
| Berlin (P)          | .25                | 1.00                | .75                 |                      |
| Bismark (S)         | .50                |                     |                     |                      |
| Bouncer (S)         | .50                |                     |                     |                      |
| Beecher (S)         | .20                | .65                 | .40                 |                      |
| Beverley (S)        | .20                | .65                 | .40                 | 3.00                 |
| Clyde (S)           | .25                | 1.25                | 1.00                | 7.00                 |
| Cyclone (S)         | .20                | .65                 | .40                 | 3.00                 |
| Dew (S)             | .20                | .75                 | .50                 | 3.50                 |
| Dayton (S)          | .20                | .65                 | .40                 |                      |
| Eleanor (S)         | .25                | 1.00                | .75                 | 6.00                 |
| Epping (P)          | .20                | .65                 | .40                 | 3.00                 |
| Fountain (S)        | .25                | 1.00                | .75                 | 5.00                 |
| Glen Mary (S)       | .75                | 3.25                | 3.00                |                      |
| Gandy (S)           | .20                | .65                 | .40                 | 2.50                 |
| Gandy Belle (S)     | .20                | .65                 | .40                 | 3.00                 |
| Greenville (P)      | .20                | .65                 | .40                 | 2.75                 |
| Gardner (S)         | .25                | .75                 | .50                 |                      |
| Gillespie (S)       | .25                |                     |                     |                      |
| Gov. Fifer (S)      | .50                |                     |                     |                      |
| Haverland (P)       | .20                | .65                 | .40                 | 2.75                 |
| Holland (P)         | .25                | .75                 | .50                 |                      |
| Jucunda (S)         | .20                | .65                 | .40                 | 3.00                 |
| Kansas Pro. (S)     | .25                | .75                 | .50                 |                      |
| Lovett (S)          | .20                | .65                 | .40                 | 2.75                 |
| Leader (S)          | .20                | .65                 | .40                 | 3.00                 |
| Lady Thompson (S)   | .20                | .65                 | .40                 |                      |
| Michigan (S)        | .50                | 2.25                | 2.00                |                      |
| Muskingum (S)       | .20                | .65                 | .40                 | 3.00                 |
| Marshall (S)        | .20                | .75                 | .50                 | 3.50                 |
| Mary (P)            | .20                | .75                 | .50                 | 3.50                 |
| Meek's Early (S)    | .20                | .65                 | .40                 | 3.00                 |
| Michel's Early (S)  | .20                | .60                 | .35                 | 2.50                 |
| Parker Earle (S)    | .20                | .75                 | .50                 | 3.25                 |
| Plover City (S)     | .25                | 1.25                | 1.00                |                      |
| Princeton Chief (P) | .20                | .65                 | .40                 | 3.00                 |
| Roser (S)           | .25                |                     |                     |                      |
| Sunnyside (P)       | .20                | .75                 | .50                 | 4.00                 |
| Splendid (S)        | .20                | .65                 | .40                 | 3.00                 |
| Snowball (S)        | .25                |                     |                     |                      |
| Sherman (S)         | .25                | .75                 | .50                 | 3.50                 |
| Saunders (S)        | .20                | .65                 | .40                 | 3.00                 |
| Staples (S)         | .25                |                     |                     |                      |
| Tennessee (S)       | .25                |                     |                     |                      |
| Timbrell (P)        | .25                |                     |                     |                      |
| Weston (P)          | .25                | .75                 | .50                 | 4.00                 |
| Wm. Belt (S)        | .25                | 1.00                | .75                 | 5.00                 |
| Woolverton (S)      | .20                | .65                 | .40                 | 3.00                 |
| Warfield (P)        | .20                | .60                 | .35                 | 2.00                 |

6, 50, and 500 at 12, 100, and 1000 rates.

### Combination Offers.

No. 1.—Order by number.

Six plants each of Jumbo, Dakota, Stone's Early, Topeka, Getzell, Afton, Ocean City,

Pride of Cumberland, Stoudart, Daisy, Nim's Seedling, and Phippen, postpaid, \$1.00.

No. 2.

12 Fountain, 12 Wm. Bell, 12 Clyde, 12 Sunnyside, 12 Gardner, 12 Weston, postpaid, \$1.00.

No. 3.

6 Glen Mary, 6 Anna Kennedy, 6 Michigan, 12 Fountain, 12 Clyde, postpaid, \$1.00.

No. 4.—A basketful.

100 Fountain, 100 Clyde, 100 Wm. Belt, 12 Glen Mary, 12 Michigan, by express, not prepaid, \$2.50.

✍ Order by number. I shall be pleased to make a special price—if possible—on any combination of several varieties that **you** may select from the body of this catalogue.

### A New Strawberry.

The Margaret is a seedling of the Crawford, and was originated by Mr. John F. Beaver, of Dayton O. It is one of the best varieties ever produced. A disinterested grower in New England, who has fruited it two years, speaks of it as follows:

#### Report for 1895.

"Margaret was latest of all. Picking for market closed here June 27th, a week earlier than usual, on account of hot, dry weather; but we had Margarets July 4th fit to set before the gods. Five boxes of them were picked that day, and every one of them seemed to be an exact copy of all the rest. Some of the wealthy New York city boarders in Northampton were driving through my garden that day, and, seeing these berries, offered me \$5.00 for the five boxes, but they didn't get them. The berries measured almost 1½ inches in diameter. Several were cut and measured at the dinner-table that hardly varied one-sixteenth of an inch from that measure, and all as perfect in shape as if turned in a lathe. Some of the first pickings were larger than these, four of them covering the bottom of an ordinary berry-box. The Marshalls you sent me were in the next row, and received precisely the same treatment, and they were simply nowhere compared with these. We shall have Margarets for dinner to-morrow [July 7th]. For quality I have rated them like this—Margaret, Annie Laurie, Wm. Belt. With ten for perfection, I would place none of them below nine for size, quality, or productiveness.—E. C. DAVIS."

#### Report for 1896.

"I am having the best berries ever seen



around here this season, with the Margaret almost out of sight of all others in beauty, quality, and productiveness."

July 16 he writes as follows:

"I send you under separate cover some prints of what the Margaret has done for me the past season. The berries were all grown in the same row, about sixty feet long on level ground, with the same sun exposure, excepting at one end of the row, which was shaded by a tree and building after 4 P.M. The checked [X] ones all grew on one stem, that is, without any thinning out. The fruiting period of the row covered, as you will see by the dates, 38 days, from June 1st to July 8, inclusive. July 4th I picked eight baskets from one row, and with a few friends we had an Independence-day dinner, christening it the 'feast of St. Margaret.' The following Monday the same row yielded four heaped baskets. I'm glad I don't know what the total yield was; for if I did, and should tell it, people would say that I could leave Ananias and Sapphira in the shade. But it was simply immense, and I'll drop it there."

The "prints" alluded to were made by cutting a berry in two and laying one half on a sheet of paper for a few moments until it left its impression. The halves were then put together again and cut in two the other way, and another impression made. This gives the exact length of the berry and two cross-diameters. We wish it were possible to show the readers of *Horticulture* these prints that they might see the size of the Margaret under the best culture. As this is out of the question we will tell something about them. There are in the lot 80 prints, representing 40 berries; 20 of them were checked, showing the ten berries that grew on one stem, with eight others. We will speak of these ten first. The smallest is  $2\frac{1}{2}$  inches in length, and the largest  $3\frac{1}{2}$ . The average length is  $2\frac{1}{2}$  inches. The average width is 1.9 inches. Only two of the forty berries fell below two inches in length. Two were exactly two inches, and the thirty-six were from  $2\frac{1}{2}$  to  $3\frac{1}{2}$ . The average length of the forty berries was 2.28 inches. Average length of the six largest berries, 3.16; average width, 2.41.

When we consider that these prints were made on 38 consecutive days from one row 60 feet long, we are probably safe in saying that no other strawberry in this or any other country ever made such a record. Of course, all this would go for little or nothing

if the plant were unproductive or a feeble grower, or if the fruit were unattractive or of poor quality; but when we take into account that the plant is large, healthy, vigorous, and productive; that the blossom is perfect; that the color is dark, glossy red; that the shape is nearly always beautiful, that the quality is extra, and the berries always attractive, we have a combination rarely met with.—*From November Horticulture.*

My catalog was already in the hands of the printer when it was arranged to offer this most promising new variety—the only one not home-grown.

*My customers will be supplied with Margaret direct from the grounds of M. Crawford, the introducer.* It is, perhaps, needless to state that there is considered to be no better authority on strawberries than M. Crawford. I have had new varieties from him at different times, and the following testimonials which, with others, appeared in his last spring's catalogue, will serve to show my own satisfaction with his manner of packing, which in itself guarantees good condition on arrival—the more to be appreciated in a choice variety at a comparatively high price.

Received plants to-day in excellent condition. It is a pleasure to deal with you. I lose no opportunity to recommend you whenever convenient.

Leslie, Mich. C. N. FLANSBURGH.

The above is from a competitor, and one of the most reliable and honorable men in the trade.

The footnote is his own. I beg indulgence for copying it in full. The Margaret is offered at \$2.00 per dozen, or \$10.00 per hundred, postpaid. Address

C. N. Flansburgh, Leslie, Mich.

## For Sale--Raspberry-plants.

A few thousand surplus plants, including the following varieties:

|                       | Postpaid<br>per doz. | Exp., 100<br>unpaid. |
|-----------------------|----------------------|----------------------|
| Conrath, black cap    | .40                  | 1.50                 |
| Gault, "              | 1.50                 |                      |
| Kansas, "             | .40                  | 1.00                 |
| Columbian, purple cap | 2.50                 |                      |
| Miller, red           | .40                  | 1.50                 |
| Cuthbert, red         | .30                  | 1.00                 |
| Louden, red           | 2.00                 |                      |

NOTE.—I will undertake, by correspondence with reliable parties, to supply customers who may desire the above in larger quantities, or any thing in the line of raspberry, blackberry, gooseberry, or currant

stock, etc. My list of customers includes many nurserymen who make a specialty of this line of small fruits.

### The Pansy.

Growing the pansy in its perfection has long been an especial feature on our new, rich moist soil, and last season they were in bloom even before the snow disappeared in the spring, and continuously until the ground was frozen solid. This feature of our trade is under the direct management of C. N. Kelley, "a nephew of the writer," who has spared no pains in securing and growing the finest-known strains of this popular and hardy flower. Pansy-plants will be sent out under my guarantee of safe arrival in good condition, and customers may rely on fresh home-grown seed of the previous season's growth, although prices may not be more than half as high as quoted elsewhere for the same variety.

#### Select and Popular Strains.

**Black Prince.**—Large velvety flowers. Packet, 10c; three pkts., 25c.

**Snow Queen.**—Pure-white flowers. Packet, 10c; three pkts., 25c.

**Giant Trimardeau.**—The flowers of this class are larger than any other. Packet, 10c; three pkts., 25c.

**Selected Mixed.**—Seed saved from choicest named varieties, including the above. Packet, 10c; three pkts., 25c; 15 pkts., your selection from the above four strains, \$1.00 postpaid.

**PANSY-PLANTS.**—Grown from mixed seed saved from the choicest and largest blossomed varieties only, per doz., 20c; \$1.00 per 100, postpaid.

### Testimonials.

Lansing, Mich., April 9, 1896.

C. N. Flansburgh—

*Dear Sir:*—I received plants last evening in good shape; they are fine-looking plants, and were nicely packed, so that I should think they would keep in good condition for quite a journey. I haven't my ground ready yet, so I have heeled them in and they are all right. I wasn't looking for the plants yet, as you hadn't got your pay for them, and I thought you would know better than to send them until you had it; but I will send it now. Find inclosed express money order for balance, \$8.30, as per bill. When I gave Mrs. B. the pansy-plants

she said, "Bless his heart!" which I suppose means thanks. With kind regards I remain  
Yours truly, J. E. BANGHART.

Jackson, Mich., April 23, 1896.

C. N. Flansburgh—

*Dear Sir:*—Thanks for the new catalogue. I thought I would tell you about our nice plants we bought of you. Every one lived, 440 in all, and last year we sold seventeen dollars' worth, besides using them freely three times a day as long as they lasted. I got the highest prices paid; did not sell any less than 9 cents; they were beautiful berries. Yours in haste, M. L. LOSEY.

Zimmer, O., May 13, 1896.

Mr. Flansburgh—

*Sir:*—Being doubtful whether I wrote you after receiving the plants, I thought I would drop you a card; and if I did, twice thanking for a good thing is not too much. If you get an order from the address given, he will be a good customer. Thanking you for promptness, fine plants, and extras, I remain  
Yours, etc., J. J. ZIMMER.

Payne's Depot, Ky., Apr. 22, 1896.

*Friend Flansburgh:*—Again I am your debtor for as nice a lot of plants as I could wish for. You are the only man I get plants of whose plants are as good as my own. Please accept thanks for extras, as well as for those for testing. With best wishes I am  
Yours truly, J. W. HERRIOTT.

Bird's, Ill., April 13, 1896.

*Friend Flansburgh:*—Your shipment of plants got here one hour and a quarter after I received your notice. They are the finest lot of plants I ever saw—strong, healthy-looking, heavily rooted, and absolutely satisfactory. I have set one-half day 1000 plants unaided; had a gentle shower, and every thing points to success. If I don't have it, it will be my fault, not yours. Many thanks for your promptness, and also for your last fall's advice—not to set until spring. With good wishes, I am  
Very truly yours,

JOE HILL.

Georgetown, Ind., April 17, 1896.

C. N. Flansburgh, Leslie, Mich.—

*Dear Sir:*—Trial order of high-grade plants received the 14th in good condition. I have set them out, and found them nothing but kind above named.

Yours with thanks,

ROBT. A. LA FOLLETTE.

Searcy, Ark., April 14, 1896.

C. N. Flansburgh, Leslie, Mich.—

*Dear Sir:*—The Gandy strawberry-plants came to hand all O. K., fine, well rooted, splendidly packed, and in first-rate condition. Thanks. Inclosed find \$1.00 for 100 Van Deman and 50 Beder Wood, or worth of money in Beder Wood after paying for 100 Van Deman. Wishing you very great success in your business I am

Yours very truly, J. M. TALKINGTON.

West Carlisle, O., May 2, 1896.

C. N. Flansburgh, Leslie, Mich.—

*Dear Sir:*—The plants were received the 29th, in good condition. I planted them the next day, and they are all doing well. I believe all of them will grow. Thanks for promptness and such good plants. I now know where to order plants from.

Yours, C. B. AXLINE.

Grimsby, Ontario, April 20, 1896.

C. N. Flansburgh, Leslie, Mich.—

*Dear Sir:*—I received the strawberry-plants in perfect order, with the exception of a slight mistake in the count, as there were only 75 Beder Wood instead of 100. They were packed perfectly.

Yours truly, W. H. VAN DUZEN.

New Holstein, Wis., April 15, 1896.

C. N. Flansburgh, Leslie, Mich.—

*Dear Sir:*—We received the plants from you yesterday in very nice shape. They are very fine. Thanks. Inclosed please find order for Beder Wood and Bubach strawberry-plants. Ship soon.

Yours truly, FRANK BUHL.

Jackson, Mich., April 20, 1896.

Mr. C. N. F.—

*Dear Sir:*—The plants came all right, and I must say they were very nice and well packed. I am much pleased with the plants, and the condition they came in, and shall be pleased to recommend you to my friends if opportunity offers. Thanking you for the prompt shipment I remain

Yours truly, F. C. DILLA.

Pontiac, Mich., April 19, 1896.

C. N. Flansburgh, Leslie, Mich.—

*Dear Sir:*—The strawberry-plants, 17,500, arrived last Thursday in first-class condition, and are very satisfactory. The Black Caps I look for to-morrow. They had not arrived Saturday. I suppose they will also be O. K.

JAS. OLD.

Lexington, Ky., Apr. 21, 1896.

*Dear Sir:*—Plants were received in first-class condition. Bill will be audited and remittance made soon.

Yours very truly, C. W. MATHEWS,  
Hort., Ky. Agricu'l Exper. Sta.

Beulah, Manitoba, May 9, 1896.

*Dear Sir:*—The Cyclone arrived in excellent condition. Many thanks.

HERBERT C. REDKNAP.

Eagleville, Modoc Co., Cal., May 6, 1896.

C. N. Flansburgh, Leslie, Mich.—

*Dear Sir:*—Gault plants received yesterday in No. 1 shape. The first lot have not started yet; but if they do start I will pay you for them. Many thanks for your kindness in sending other plants.

Yours, J. C. BACHTEL.

Beatrice, Neb., May 2, 1896.

Mr. C. N. Flansburgh—

*Dear Sir:*—Strawberry-plants received in fine condition; many thanks for your liberal treatment and so many extras.

Respectfully yours, JOHN MEYER.

*Later*—April 20—The Van Deman and Beder Wood are at hand—another testimonial of the superiority of your plants. They were superb. I shall take pleasure in speaking a good word for you. Many thanks.

J. M. TALKINGTON.

Robinson, Ill., May 4, 1896.

C. N. Flansburgh, Leslie, Mich.—

*Dear Sir:*—I received the plants all right, and found them very nice, not wilted at all, and I don't think I shall lose more than 4 out of 330. The plants I received last year are loaded with bloom, and berries are beginning to be of good size. Thanks for Gault raspberry-plants. I will report to you of yield of plants received last year.

Truly yours, E. E. LINDSAY.

Joliet, Ill., April 18, 1896.

C. N. Flansburgh, Leslie, Mich.—

*Dear Sir:*—Strawberry-plants received in good shape. I have them set out. I found your count very liberal. Thanks for extras.

Yours truly, M. S. BIGELOW.

Fairton, N. J., Apr. 17, 1896.

C. N. Flansburgh—

*Dear Sir:*—Brandywine strawberry-plants received all O. K. in good shape.

Resp'y, W. S. GANDY.

Newark, O., May 2, 1896.

*Mr. Flansburgh:*—I received strawberry-plants all right, and in fine condition; am well pleased with them. L. HANDLES.

Vischer's Ferry, N. J., Apr. 24, 1896.

C. N. Flansburgh, Leslie, Mich.—

*Dear Sir:*—I received plants to-day in first-class order. A. R. VAN VRANKEN.

Pioneer, O., May 8, 1896.

Mr. C. N. Flansburgh—

*Dear Sir:*—The plants came quickly and in first-class shape. I am much pleased with the attention you gave me, also the careful manner in which you packed the plants. They have been set out six days, and every one is growing. If you think it not too late, please send me 200 Cyclone and 100 Woolverton. Yours truly, L. A. ROSE.

Brooklyn, Mich., April 24, 1896.

C. N. Flansburgh—

*Dear Sir:*—Plants received in good shape, and we were very much pleased with them. MRS. J. E. COVELL.

Napoleon, O., April 23, 1896.

C. N. Flansburgh, Leslie, Mich.—

*Dear Sir:*—Plants received here in fine condition, and all growing nicely.

Yours truly, MRS. FRED VEIGEL.

Zimmer, O., May 2, 1896.

Mr. C. N. Flansburgh, Leslie, Mich.—

*Dear Sir:*—Plants received to-day in good shape. We are having plenty of rain, and it is the best time I ever saw to set plants. Yours truly, GEORGE E. CRAIG.

Ithaca, Mich., April 20, 1896.

*Friend Flansburgh:*—The strawberry-plants and Miller raspberries here, fresh and fine. For excellence of packing from many growers in many parts of the country, yours is always best. Yours very truly,

F. W. BROOKE.

Williston, N. Dakota, June 21, 1896.

C. N. Flansburgh, Leslie, Mich.—

*Dear Sir:*—I beg your pardon for not acknowledging receipt of strawberry-plants sooner. The plants received in good order, and are all doing nicely. The Snowball and Mary show up the best of any.

Very truly yours, CHAS. N. FOSS.

Garrettsville, O., Apr. 25, 1896.

Mr. Flansburgh—

*Dear Sir:*—The plants arrived to-day, and are in perfect condition. Yours, L. C. SWAN.

Bridgman, Mich., Apr. 16, 1896.

C. N. Flansburgh, Leslie, Mich.—

*Dear Sir:*—Sunnyside here, all O. K.

Yours truly, A. R. WESTON & Co.

Dayton, O., April 18, 1896.

C. N. Flansburgh, Leslie, Mich.—

*Dear Sir:*—Plants received, and they are in good order, and all O. K.

Truly yours, H. E. THIES.

Rive's Junction, April 20, 1896.

C. N., *Dear Sir:*—Plants arrived to-day. I have them heeled in all O. K.

Yours, C. H. FERDEN.

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C. N. FLANSBURGH.